Insurance Times: Moran joins Quincy Mutual; Travelers promotes Clarke, Eliot and Kokulis; PIANY elects Bailey; Boston CPCU elects Hamilton; John Hancock puts Graveline in charge of acquisitions October 30, 2001, Vol. XX No. 22

Quincy Mutual

James J. Moran, Jr., former president of Eastern Casualty Insurance Co. which is pulling our of the Massachusetts market, has joined Quincy Mutual Fire Insurance Co. as general counsel and vice president. Moran is a former senior partner in the Boston law firm of Morrison, Mahoney & Miller, where he practiced insurance

law for 20 years. Three years ago, he left the law firm to serve as president of Eastern Casualty.

John Hancock

John Hancock announced plans to strengthen the company's merger and acquisition efforts by placing Executive Vice President Kathleen M. Graveline in charge of them.

Graveline shifts from her post as head of the company's retail sector to assume her new responsibilities. According to David F. D'Alessandro, Hancock chief executive officer, the change was made "because it is time for us, as a stock company, to more aggressively explore new books of business and other outside business opportunities. We will continue to grow our existing distribution channels, but we must look outside current business mix for growth opportunities, both domestic and international."

Michael Bell will replace Graveline as senior executive vice president for the retail sector.

In addition, the retail sector's bank, broker-dealer and insurance brokerage operations are being consolidated under Signator Chairman and CEO Jim Morris.

Travelers

Citigroup Chairman and Chief Executive Officer Sanford I. Weill announced the promotion of three Travelers executives: Charles C. Clarke has been named chairman dna d chief executive officer of Travelers Property Casualty; Douglas C. Elliot has been appointed president of Travelers Property Casualty; and George C. Kokulis has been named chairman of Travelers Life & Annuity, retaining his title of chief executive officer.

Boston CPCU

Douglas Hamilton, an underwriting manager with Andover Companies in Andover, Mass., has been elected the new president of the Boston Chapter of the CPCU Society. He joins the other officers elected: President Elect, Robert Mansfield, Brewer & Lord, Cambridge; Vice President, Michael Weinberg, Donovan Hatem LLP, Boston; Treasurer, Leslie Poole, Arthur J. Gallagher Co.; and Secretary, Douglas Reynolds, Holyoke Mutual.

PIANY

John W. Bailey, executive vice president of George B. Bailey Insurance Agency in Dryden, N.Y., has been elected president of the Professional Insurance Agents of New York State, Inc. Bailey has been active in PIA association affairs, including its political action committee, and is past president of the New York Young Insurance Professionals. David Isenberg off Rockville Centre has been elected president-elect. Isenberg is president of D.C. White Agency, a member of Lancer Insurance Group, in Long Beach.

PIANY also elected: T.J. Derella, owner of Kingstar Companies in Kingston, as first vice president; N. Stephen Ruchman, president of Ruchman Associates in Rockville Centre, as vice president; David Dickson, a producer with The Flanders Group in Pittsford, vice president; Michael Paluba, owner of Hermitage Insurance Brokerage in Middle Island, as secretary; J. Carlos Viana, an account executive with Marshall & Sterling in Glenville, as treasurer; and Lynne R. Frank, president of L.R. FRank & Associates in Williamsville, as immediate past president.