

***Insurance Times:*** SIAA Names Labonte; Onebeacon Appoints Tabinsky, Archimedes; Royal & Sun Name Conn. Leaders  
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#### SIAA

Paul Labonte of Bedford, N.H. has been named chief financial officer for Strategic Independent Agents Alliance (SIAA), the largest network of independent agents. Labonte will be responsible for strategic financial planning, financial reports, budgets and cash flow projections, investment strategies, human resources, and oversight of accounting and legal matters.

#### OneBeacon

OneBeacon Insurance Group, a Boston-based wholly owned subsidiary of White Mountains Insurance Group, Ltd. has announced the appointment of two new members to its field management team.

Bill Tabinsky joins OneBeacon as regional president of the newly established Metro region that includes the downstate New York market and New Jersey commercial lines operations.

Alex Archimedes, former CEO and president of Parkway Insurance, joined OneBeacon's personal lines business in New Jersey. As OneBeacon's purchase of Parkway from Fireman's Fund will not proceed as planned, Alex is specifically charged with forming a separate New Jersey auto company. Both report to John Cavoore, president and chief operating officer of OneBeacon.

Tabinsky brings considerable experience to his position, having spent a substantial portion of his tenure with Chubb, where he was a managing director and senior vice president in the metropolitan New York area.

Archimedes has 20 years of experience in personal lines from Colonial Penn, Fireman's Fund and Parkway Insurance.

#### Royal & SunAlliance

The commercial division of Royal & SunAlliance USA in Farmington, Conn. appointed several key leaders responsible for building its business in selected industry segments. The appointments will support the division's move toward an organization that targets its specialized products and risk-mitigation services to distinct customer markets where it has strong professional expertise.

Vince Pugliese and Tom McMahon have been named executive vice presidents responsible for these customer segments, reporting to Steve Mulready, president and chief operating officer of the commercial division.

Pugliese will oversee the commercial division's Manufacturing, Healthcare and RoyalSelect Comp segments; DPIC (insurance for architects and engineers); Grocers Insurance Co.; Divisional Underwriting, and New Segment and Product Development.

Reporting to Pugliese in his new role are the following segment and support function leaders: Jon Gice - Healthcare and RoyalSelect Comp; John Glancy - DPIC (architects and engineers) and Bill Meisen - Grocers. p

#### Rogers & Gray

Charles N. Robinson, president and CEO of Rogers & Gray Insurance Agency, Inc. in Massachusetts, was recently named Insurance Professional of the Year for 2001 by the Cape Cod Insurance Agents Association, Inc.

Robinson has worked for Rogers & Gray for 30 years, the last 20 as president and CEO.

#### Gencorp

Five agencies recently joined the Gencorp Insurance Group Agency Network as affiliates.

Four are in Massachusetts: Axia Insurance Services of Springfield, Affordable Insurance in Norwood, Farquhar & Black Insurance Agency in Lynn and Fuller Insurance in East Longmeadow. A fifth agency joined from Charleston, S.C. – J.K. Harris Insurance.

The GenCorp Insurance Network is an affiliation of over 50 independent insurance agents.

#### Pilgrim

Joseph L. Mullen of Chestnut Hill is the new controller for Pilgrim, a Boston company that offers business process outsourcing for private passenger and commercial automobile business.

Mullen has past experience working as controller of an international research and consulting company and a local real estate development firm. Mullen worked from 1990 to 1998 at the Plymouth Rock Companies in Boston in various

finance and accounting positions, and has also worked at Ernst & Young and GTE Sylvania.

Life Insurance Council of New York

Bruce W. Boyea has been elected chairman of the Board of Directors for the Life Insurance Council of New York, Inc. for 2002.

Boyea is chairman, president and CEO of Security Mutual Life Insurance Company of New York, based in Binghamton.

The Life Insurance Council of New York has 49 member companies and 36 associate members.